City of Norfolk Upcoming Bond Financings

City Council Informal Session

November 13, 2012

Purpose

- To provide an overview of the City's upcoming bond transactions
- Financings include:

New Money

- Wastewater System Revenue Bonds, Series 2012
- Water System Revenue Bonds, Series 2013

Refunding

- Wastewater General Obligation Bond Authorization for Interest Rate Reduction – VRA/DEQ
- \$100,000,000 Water System Revenue Bond Refunding Authorization through December 31, 2013
- \$120,000,000 General Obligation Bond Refunding Authorization through December 31, 2013
- A Public Hearing must be scheduled for the new money issuances

Series 2012 Wastewater System Revenue Bonds

Planned Wastewater System Revenue Bonds, Series 2012

- > \$12,000,000 par amount
- Financed through Virginia's Wastewater Revolving Loan Fund administered by the Department of Environmental Quality (DEQ) and issued to the Virginia Resources Authority (VRA)
 - This Fund has proven to be cost effective, in that the interest rate is subsidized by the Federal and State governments
- Interest Rate 0.00%
- To partially fund the cashflow needs of the Wastewater Utility Fund Capital Improvement Program
- Amortized as equal principal payments over 20 years
- Includes a revenue pledge with senior debt service coverage of 1.15x
- Will be repaid solely by revenues generated by the Wastewater System
- Loan Closing expected mid December 2012

Series 2013 Water System Revenue Bonds

Planned Water System Revenue Bonds, Series 2013

- > \$60,000,000 estimated par amount
- Public issuance via municipal capital markets
- Interest Rates market rates based on Water System's "Aa2/AA+/AA+" ratings by Moody's, S&P and Fitch, respectively
- To partially fund the cashflow needs of the Water Utility Fund Capital Improvement Program
- Amortized as level debt service payments over 30 years
- Includes a revenue pledge with senior debt service coverage of 1.10x
- Will be repaid solely by revenues generated by the Water System
- Bond sale and closing January/February 2013

Refunding Opportunities

Refunding for Debt Service Savings

<u>Goal</u>

Capture debt service savings by refunding certain higher interest rate existing obligations

Refunding Characteristics

- Market Sensitive fluctuating interest rates and investor preferences change the savings generated by an individual maturity and the refunding as a whole
- Minimum savings threshold 3% aggregate net present value savings
- No extension of the final maturity
- Current interest rate environment is near historical lows

Refunding for Debt Service Savings (continued)

- Periodically, refunding opportunities generate debt service savings for a very limited time
- In recent years City Council has put in place authorization which allows the City Manager to effect a refunding that meets or exceeds the minimum savings threshold
- This standing authorization provides the City with greater flexibility to capture debt services savings when available
- A Public Hearing is not required under the Code of Virginia to refund existing obligations

Wastewater General Obligation Bond Interest Rate Reduction

- Previously issued four (4) series of G.O. Bonds with VRA to partially fund the cashflow needs of the Wastewater Utility Fund CIP
- DEQ, authorized the four (4) series as follows: 2003 (3.5%), 2004 (3.1%) and 2006 (3.0%), with the Series 2006B (0.0%)
- Given the low interest rate environment, the City requested an interest rate reduction on the three (3) interest bearing loans
 - The Series 2003 and 2006 loans are eligible
 - ➤ The third loan, the Series 2004, is ineligible for a interest rate reduction based on VRA's initial financing structure
- Planned Financing Schedule
 - Consider Ordinance

Loan Closing

December 11, 2012

mid December 2012

G.O. and Water Refunding Bonds

- City Council previously authorized up to \$100 million of G.O. Refunding Bonds valid through 6/30/2012
 - ➤ May 2012 Refunded \$76.8 million NPV savings of \$7.4 million (gross \$8.5 million) or 8.98% of the refunded par
- City Council previously authorized up to \$250 million of Water Revenue Refunding Bonds valid through 12/31/2012
 - April 2012 Refunded \$176.9 million for NPV savings of \$39.3 million (gross \$52.8 million) or 18.69% of the refunded par
- City staff, along with our financial advisor PFM, continue to track each of the City's individual maturities for debt service savings opportunities
- As demonstrated above, a standing authorization will provide the City with greater flexibility to capture debt service savings when presented
- Recommend refunding authorization through 12/31/13, not-to-exceed:
 - > \$100,000,000 Water System Revenue Refunding Bonds
 - > \$120,000,000 General Obligation Refunding Bonds

Next Steps

New Money

- Wastewater System Revenue Bonds, Series 2012
- Water System Revenue Bonds, Series 2013
 - Schedule Public Hearing

November 13, 2012

 Conduct Public Hearing and Consider Ordinance December 11, 2012

Refunding

- \$100,000,000 Water System Revenue Refunding Authorization through December 31, 2013
- \$120,000,000 General Obligation Refunding Authorization through December 31, 2013
- Wastewater General Obligation Authorization for Interest Rate Reduction
 - Consider Ordinance